



Andrew Beebe Joins Arlington Capital Advisors

Birmingham, AL, October 31, 2018 – Arlington Capital Advisors, LLC, a boutique investment bank that specializes in advising consumer businesses, announced today that it has recently appointed Andrew Beebe to its beverage practice.



Andrew Beebe joins Arlington's beverage practice from Diageo.

Beebe joins the fast-growing beverage team at Arlington from Diageo North America, where he played a leading role in strategy and business development. Beebe ran M&A and Strategy where he focused on building Diageo's tequila position and accelerating the American Whiskey portfolio. He started Diageo Ventures which invested in up and coming brands within spirits and technology. His last role, prior to joining Arlington, was General Manager of the new Guinness brewery, an \$80MM brewery and full-scale consumer experience in Baltimore, MD.

Beebe will be leading Arlington's spirits and wine practice. Beebe joins JB Shireman, former New Belgium and beverage industry veteran who started with Arlington at the beginning of this year.

"I am really excited to be working with the world-class team at Arlington," says Beebe. "Arlington has built a preeminent consumer practice across the beer and restaurant sectors through its amazing relationships, rigor, process and focus on outcomes. I am excited to bring that same level of quality and reputation into additional consumer areas for Arlington."

“We are very excited to have Andrew join us,” says Arlington founder Vann Russell. “He brings a wealth of strategic, operational and deal-making expertise across alcohol beverages that is complemented by his entrepreneurial spirit and strong relationships.”

About Arlington Capital Advisors

Arlington Capital Advisors is a leading consumer investment bank. Since 2014, the firm has advised on over \$4 billion in aggregate transaction volume in the craft beverage industry, more than any other advisory firm. Recently, Arlington advised Scotland-based BrewDog in its partnership with TSG Consumer Partners, Short's Brewing in its minority partnership with Lagunitas, Bira91, the first and leading craft brewer in India, with its capital raise led by Belgium-based Sofina and Heineken's minority investment in Beavertown. Arlington has also worked with craft beverage leaders such as Stone Brewing, Dogfish Head, Cigar City, SweetWater, Victory and Abita.

Arlington focuses on providing strategic advice to its clients, including sell-side and buy-side mergers and acquisitions, sourcing growth capital and other capital-centric strategic alternatives for businesses across a wide array of industries including a specific focus and expertise in consumer businesses.

Securities offered through M&A Securities Group, Inc. M&A Securities Group, Inc. and Arlington Capital Advisors are not affiliated companies.

For more information on Arlington Capital Advisors, please visit www.arlingtoncapitaladvisors.com.



Arlington Capital Advisors

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