

Arlington Advises Bira91 in its Capital Raise from Sofina

Birmingham, AL – May 2018 Arlington’s principals, as registered securities agents of M&A Securities Group, Inc., acted as exclusive financial advisors to Bira91 in its capital raise led by Brussels-based Sofina. Established in 2015 by Ankur Jain, Bira91 is the largest craft brewery in India and one of the fastest growing beer brands in the world.

“The proceeds will be used primarily for expansion of Bira91’s distribution in the Indian market, though we have also set foot in key global markets such as the US and Asia Pacific region. The craft beer business is at a key inflection point in both the United States and the rest of the world, and we expect that this new capital will have a fundamental impact on the sector,” said Ankur. “The Arlington team did an outstanding job managing the transaction process. Their deep knowledge and experience in the global craft beer scene was extremely valuable, and we look forward to working with them again in the future.”

“Bira91 is transforming craft beer and driving the global shift towards more flavor and color,” commented Vann Russell, Founder and Managing Partner of Arlington Capital Advisors. “It was an honor working with Ankur and his team, and we look forward to following Bira91’s journey in the years to come.”

About Arlington Capital Advisors

Arlington Capital Advisors is a boutique investment bank that specializes in providing middle-market businesses with advisory services. Arlington focuses on providing strategic advice to its clients, including sell-side and buy-side mergers and acquisitions, sourcing growth capital and other capital-centric strategic alternatives for businesses across a wide array of industries including a specific focus and expertise in consumer businesses. Securities offered through M&A Securities Group, Inc. M&A Securities Group, Inc. and Arlington Capital Advisors are not affiliated companies.

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